

### Representative Placements

#### Sales

- Senior Business Developers for a large business consulting firm
- Business Development Executives at “Big 4” accounting firms
- Vice President, Institutional Business Development for a Virginia-based regional bank
- Sales Director at a Fortune 500 company
- Business Development Manager for a national consulting organization
- Senior Business Developers for large business consulting firms
- Associate Director of Business Development and the Sales Manager for a biotechnology reference laboratory
- Business Development Managers for law firms based in Washington, DC, as well as nationally

#### Marketing

- Chief Marketing Officers and Marketing Directors at several Washington, DC, law firms
- Director of Marketing for a “Big 4” firm
- Director of Marketing for an international law firm
- Public Relations Managers for law firms headquartered in Washington, DC
- Public Relations Managers for law firms based outside of Washington, DC
- Marketing Director for an educational material publisher
- CRM Managers at law firms nationwide
- Competitive Intelligence Managers for law firms nationally
- Marketing Managers for national and international law firms
- Director of Marketing for a 10,000-member international association for improving productivity in the workplace
- Chief Marketing and Communications Officer for the nations largest health associations providing research, information, and advocacy
- Vice President for Marketing for a national community based fundraising association