

The McCormick Group today is the largest independent, Washington, DC-based executive search firm and is ranked as one of the top 25 largest executive search firms in the country based on revenue. Our commitment to outstanding client service is the chief reason for the firm's continued growth and financial success. Since inception, The McCormick Group has generated more than \$140 million in fee revenues and completed over 8,000 successful placements. In the last three years alone, the firm's revenues have increased by 34%.

In 1974, The McCormick Group was established as Management Recruiters of Arlington, Inc., a franchise of Management Recruiters International (MRI). Founder Bill McCormick started the firm with the belief that delivering executive search services better than others in the business would be rewarded by the market. He emphasized training for account executives at all levels of experience.

The combination of Bill's business and management philosophies produced significant results. From 1974 through 1981, The McCormick Group added well-known trainers and grew in size and scope. The McCormick Group emerged as a separate company in 1981.

Today the firm's culture is deeply rooted in two core beliefs: a successful deal is one that offers an attractive return for all parties involved and training and encouragement are of critical importance. Bill, who is still actively engaged in the management and direction of The McCormick Group, champions ethics and integrity in relationships with employers and candidates alike. As The McCormick Group enters its 35th year, the firm will continue to deliver top talent and consider the job done when we have achieved the right fit between candidate and employer.