



## Finance, Accounting, & Investment Services

### Finance

Requirements of financial leaders for companies and organizations are vastly different now than in the past. Complexities of business, a tough regulatory environment, and a global economy demand a combination of skills. Finance professionals must be grounded in the fundamentals of finance and accounting yet also proficient in management, analysis, and strategy. At The McCormick Group, we help companies and organizations find finance professionals who are ready today to play significant roles on leadership teams.

Our clients are public and private companies of a variety of sizes and across a broad range of industries. We also work with associations, not-for-profits, and newly emerging companies. Representative engagements include chief financial officers, treasurers, controllers, directors of finance and administration, vice presidents of financial planning and analysis, and directors of budgets. Our expertise lies in understanding our client's needs, identifying the top candidates, and recruiting the best professional for the position.

### Accounting

At every successful company or organization, the management team relies on top notch accounting professionals. Executives in this area, who are critical to many aspects of operations, are typically quite loyal to their teams, focused on their work, and tough to recruit. The McCormick Group's direct sourcing approach uncovers the top candidates and introduces them to new opportunities. Moreover, we are adept at articulating a compelling case that helps our clients hire the accounting professionals who will help them meet their goals.

Our consultants work with a wide range of companies and organizations. We place controllers, chief accounting officers, internal audit and compliance professionals, department managers, public accountants in tax, audit, and consulting as well as tax and revenue professionals for state and local government. As we build long-lasting relationships with our clients, we solve challenges by matching professionals with particular skills to employers with specific needs.

### Investment Services

Companies looking to hire the most talented and sophisticated professionals in the investment arena are in search of candidates with a unique combination of attributes. Finding the right person is even more difficult without full visibility of the pool of available talent. The McCormick Group brings in-depth market knowledge, an extensive contact network, and tenacity to every engagement. We also offer our clients the added benefit of market intelligence, including the industry's best practices.

Our clients include private equity firms and their portfolio companies, regional financial institutions, venture capital firms, asset management companies, private wealth advisory firms, and mutual funds. Representative placements are presidents and chief executive officers of portfolio companies, senior portfolio managers, vice presidents of corporate finance, managing directors for investment companies, directors of investments, senior vice presidents of development and strategy, business development officers, and managers of research and investments. In addition, The McCormick Group provides candidate representation to select high-level candidates.



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