

703.841.1700 x277
703.224.1447 (Direct)
acullins@tmg-dc.com

Andi specializes in placing partners at law firms and corporations and assisting law firms in merger situations. Creative and insightful are words used to describe Andi. As a problem-solver who considers the overall needs of an organization, she employs a consultative approach and develops long-standing client relationships through value-added services. Representative engagements include: representation and placement of very high level government professionals, executive recruiting and coaching to build local offices of major law firms, and strategic planning for a number of law firm and professional services clients.



She has worked for The McCormick Group for more than 20 years, serving as an executive search consultant, a manager, and a corporate trainer. Andi first joined The McCormick Group in 1978 and came back in 2001. Throughout her career she has received numerous performance awards, including Rookie of the Year, Account Executive of the Year, Outstanding Achievement Award for Management, and designation as a member of the President's Circle.

During her hiatus from the company, she served as Regional Vice President for Staffing and Mobility at Citibank – Mid-Atlantic, President and Principal Consultant for the Cullins Consulting Group, and Management Consultant for Knowledge Workers, Inc. Her experience includes developing programs in behavioral interviewing techniques for managers, training in diversity management and sexual harassment avoidance, communication and negotiation skills workshops, consulting skills training, performance management planning and coaching, and succession planning.

Andi served as a commissioner for eight years for the Arlington Human Rights Commission. She is a graduate of Leadership Arlington and a former chair of the Leadership Arlington Youth Leadership program. She received a Bachelor of Arts degree from Catholic University and is certified in two forms of behavioral interviewing.

Legal